

# DON'T BE FOOLED BY STEEP MATTRESS DISCOUNTS!

Buying a new mattress, isn't as tricky as it seems. But with big discounts from other retailers, are you really saving, what they say you are? It's time that you learn, the dirty little secrets of the mattress business! How many times how you seen an ad, with 50, 60, 70, 80% OFF? There is NO SUCH THING! If this were true, mattress retailers would never make a profit!

Simply put, the original price is hyper inflated and then steeply discounted, to create the illusion that you are getting a true value. It is known throughout the mattress industry, that there needs to be an excuse to make this large purchase. Retailers will usually discount floor samples, that need to be moved, or discount discontinued and faulty items.

At Spencer's Ventura County Mattress Factory, we make our mattresses locally, right here from scratch, one mattress at a time. When you buy from us, you are not buying from a marked-up retailer, you are buying direct from the factory! Which in all fairness and honesty, can save you 10-20% off comparable brands! We are not claiming to be, the lowest priced mattress supplier. Our claim is to give you every bit of value and more, for the investment you spend. Our goal at Spencer's, is that you achieve a deep stage, healthy sleep nightly. This is possible, with a high quality product. We offer a wide range of price points, to fit all of your mattress needs. Shop Spencer's Ventura County Mattress Factory first, because the quality of your next mattress purchase, is more important than a fake discount any day!



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