

# ANNOUNCING... BELOW-EMPLOYEE PRICING TO EVERYONE. AND NO ONE ELSE.

For A Limited Time, Ray Laethem Buick-Gmc Is Offering Below-Employee Pricing To Smart Shoppers Who Lease These Brand-New 2018 Buicks Or GMCs.

You don't have to be an employee, a family member or the next door neighbor of a senior executive to qualify for the savings being offered on the brilliant new 2018 Buicks and GMCs at Ray Laethem Motor Village.

The savings start with below-employee pricing, and it only gets better. Because all of these cars and trucks qualify for

a LaethemLease... the totally transparent, easy to understand lease that takes all the mystery out of leasing. Simply put, with a LaethemLease, the price you see is the price you pay. Absolutely "\$0" due at signing.

To learn more, visit [laethemgm.com/laethemlease](http://laethemgm.com/laethemlease).

## BUICK 2018 ENCLAVE ESSENCE



### LAETHEMLEASE

ADVERTISED LEASE PRICE, TAXES INCLUDED

36 MONTHS Absolutely \$0 DUE AT SIGNING

10k MILES PER YEAR | \$418\* PER MONTH

12k MILES PER YEAR | \$431\* PER MONTH

15k MILES PER YEAR | \$458\* PER MONTH

Stock# JJ136277

- Heated Leather Seats
- Lane Change Alert
- Satellite Radio
- Rear Camera, Rear Park Assist
- Side Blind Zone & Rear Cross Traffic Alert
- Remote Start
- Tri-Zone Automatic Climate Control
- 7 Passenger Seating
- Apple Carplay & Android Auto And Much More

## BUICK 2018 ENCORE PREFERRED



### LAETHEMLEASE

ADVERTISED LEASE PRICE, TAXES INCLUDED

24 MONTHS Absolutely \$0 DUE AT SIGNING

10k MILES PER YEAR | \$169\* PER MONTH

12k MILES PER YEAR | \$179\* PER MONTH

15k MILES PER YEAR | \$192\* PER MONTH

Stock# JB539352

- Power Seat
- Keyless Open & Start
- Rear Camera
- 8" Color Touch Screen Radio
- Apple Carplay
- Android Auto
- Satellite Radio
- 10 Air Bags And Much More



## 2018 TERRAIN SLT



### LAETHEMLEASE

ADVERTISED LEASE PRICE, TAXES INCLUDED

24 MONTHS Absolutely \$0 DUE AT SIGNING

10k MILES PER YEAR | \$298\* PER MONTH

12k MILES PER YEAR | \$314\* PER MONTH

15k MILES PER YEAR | \$329\* PER MONTH

Stock# JL213224

- Heated Leather Seats & Steering Wheel
- 2.0I Turbo Engine
- Power Seats
- 19" Ultra Bright Wheels
- Bose Premium 7 Speaker System
- 8" Color Touch Screen Radio
- Apple Carplay & Android Auto
- Rear Park Assist
- Lane Change Alert
- Side Blind Zone & Rear Cross Traffic Alert
- Safety Alert Seat And Much More



## 2018 ACADIA SLE



### LAETHEMLEASE

ADVERTISED LEASE PRICE, TAXES INCLUDED

36 MONTHS Absolutely \$0 DUE AT SIGNING

10k MILES PER YEAR | \$239\* PER MONTH

12k MILES PER YEAR | \$249\* PER MONTH

15k MILES PER YEAR | \$268\* PER MONTH

Stock# JZ115536

- 7 Passenger Seating
- Tri-Zone Automatic Climate Control
- IntelliLink Radio With 7" Color Touch Screen
- Apple Carplay & Android Auto
- Satellite Radio
- Keyless Open & Start And Much More

\*LaethemLease payments include all taxes, 1st month payment, title, plate transfer, doc, CVR, destination and acquisition fees. There is absolutely nothing due at lease signing unless a new license plate is needed. Payment is based on tier 1 credit approval. Includes returning lessee incentive. Must qualify for security deposit waiver. Lease includes 10,000 miles per year. Pricing for Michigan residents only. Picture may not represent actual vehicle. Vehicles subject to prior sale. Must take delivery by 1/31/2018.

**RAY LAETHEM**  
MOTOR VILLAGE  
313 886-1700  
[www.laethemgm.com/lease](http://www.laethemgm.com/lease)



17677 Mack Ave.  
Grosse Pointe/Detroit, MI 48224